

### Available as INSTITUTIONAL-BASED Offerings

Course	Description		Course	Description
<b>FINANCIAL MARKETS</b>			<b>RISK MANAGEMENT &amp; AUDIT</b>	
Articulate	Fundamentals of Financial Markets		ATM	Auditing Treasury & Market Risk
BOOST	Bond Origination, Sales & Trading (with simulation)		ERM	Enterprise Risk Management
e-Noodles	Foreign Exchange & Money Markets (with simulation)		MRAP	Market Risk Appreciation Program
Gilt's Game	Bond Trading, Sales & Investment (with simulation)		VaR	Trading Market Risk
Practiculate	Fundamentals of Financial Markets (with simulation)		TRM	Treasury Risk Management
ZerocS	Money Market & Treasury Bills (with simulation)		<b>OPERATIONS &amp; INTERNAL CONTROLS</b>	
<b>CORPORATE TREASURY</b>			AFID	Accounting for Financial Instruments & Derivatives
Gap & Pulse	Asset-Liability Management		BAP	Basic Accounting Program
TMC	Treasury Management for Corporates		BOSS	Banking Operations & Services Series
ITFM	Introduction to Treasury & Financial Markets		FORIC	Financial Markets Operations, Risks & Controls
Repo	Securities Lending & Repurchase Agreements		TTP	Trade Services and Treasury Operations
Risks & Hedges	Interest Rate & FX Derivatives Appreciation Program		<b>PERSONAL &amp; BUSINESS DEVELOPMENT</b>	
STR	Securities Trading & Repo		ELP	Effective Leadership Program
<b>INVESTMENT MANAGEMENT</b>			LIP	Leadership & Influence Program
FAITs	Fundamental of Alternative Investments		FPM	Fundamentals of Project Management
FIXIA	Fixed Income Investment Analysis		MOES	Microsoft Office Empowerment Series
FMAV	Financial Modelling for Asset Valuation		CSP	Customer Service Program
iMAP	Investment Managers' Articulate Program		MPP	Managerial Productivity Program
PENDAP	Pension Directors' Articulate Program		NRMP	Networking & Relationship Management Program
Portfolio	Portfolio Management		PEAP	Personal Effectiveness & Accountability Program
<b>FDHL ACADEMY</b>			TBP	Team Building Program
FFD	FDHL ACADEMY		X-Plan	Financial Planning for Organisational Effectiveness
<b>FINANCIAL ANALYSIS</b>			<b>SALES</b>	
FSA	Financial Statement Analysis		ASSP	Advanced Selling Skills Program
FNM	Finance for Non-Finance Managers		PoS	Psychology of Selling
AFSA	Advanced Financial Statement Analysis		SFS	Selling Financial Services
<b>EXECUTIVE SCHOLAR</b>			SOES	Sales & Operations Empowerment Series
ESPN	Executive Scholar Program for Non-Executive Directors		SRMP	Sales & Relationship Management Program
			UMTPD	Understanding & Marketing of Treasury Products and Derivatives

Available as Open Programs				2019											
		Duration (Days)	*Fees ₦'000	Jan	Feb	Mar	Apr	May	Jun	Jul	Sep	Oct	Nov	Dec	
Articulate	Fundamentals of Financial Markets	5	200.00												
Gilt's Game	Bond Trading, Sales & Investment (with simulation)	4	220.00												
Gap & Pulse	Asset-Liability Management	3	250.00			27 - 29									
MPP	Managerial Productivity Program	3	120.00				16 - 18								
Risks & Hedges	Interest Rate & FX Derivatives Appreciation Program	3	250.00					6 - 8							
MLP	Marketing Leadership Program	5	275.00					20 - 24							
ATM	Auditing Treasury & Market Risk	3	195.00						26 - 28						
PEAP	Personal Effectiveness & Accountability Program	3	120.00							17 - 19					
FSA	Financial Statement Analysis	3	180.00							29 - 31					
LIP	Leadership & Influence Program	3	120.00								18 - 20				
MLP	Marketing Leadership Program	5	275.00									14 - 18			
Articulate	Fundamentals of Financial Markets	5	200.00										11 - 15		
TTP	Trade Services & Treasury Operations Program	3	175.00											4 - 6	

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**Caveat** Please note that proposed timings and fees are subject to change by FDHL