

## Available as INSTITUTIONAL-BASED Offerings

Cours	se Description				Cot	ırse	8			D	escriptio	on				
FINANCIAL MARKETS								RIS	K MANA	GEMEN	T & AUD	DIT				
Articula	Fundamentals of Financial Markets				ΑT	ATM Auditing Treasury & Market Risk										
BOOS	Bond Origination, Sales & Trading (with simulation)			•	ER	<sup>2</sup> M	Enterprise Risk Management									
e-Nood	Foreign Exchange & Money Markets (with simulation)			<b>III</b>	MR	AP	Market Risk Appreciation Program									
☐ Gilts Ga	me Bond Trading, Sales & Investment (with simulation)			•	Va	aR	Trading Market Risk									
Practicul	Fundamentals of Financial Markets (with simulation)	Fundamentals of Financial Markets (with simulation)			TF	RM	Treasury Risk Management									
□ StoX	Equity (with simulation)						OPERATIONS & INTERNAL CONTROLS									
Zeroc	ZerocS Money Market & Treasury Bills (with simulation)			<b>II</b>	AF	ID	Accounting for Financial Instruments & Derivatives									
CORPORATE TREASURY				<b>(ii</b>	BA	AP	Basic Accounting Program									
Gap & P	Asset-Liability Management				ВС	SS	Banking Operations & Services Series									
■ TMC	Treasury Management for Corporates			1	FO	RIC	Financial Markets Operations, Risks & Controls									
■ ITFM	Introduction to Treasury & Financial Markets			Ü	T	ГР	Trade Services and Treasury Operations									
☐ Repo Securities Lending & Repurchase Agreements							PERSONAL & BUSINESS DEVELOPMENT									
Risks & Hedges Interest Rate & FX Derivatives Appreciation Program				<b>III</b>	El		Effective Leadership Program									
STR	STR Securities Trading & Repo			<b>III</b>	LS	SP	Leadership Skills Program									
	INVESTMENT MANAGEMENT			II	FP		Fundamentals of Project Management									
_	FAITs Fundamental of Alternative Investments			<u> </u>	MC		Microsoft Office Empowerment Series									
III FIXIA		Fixed Income Investment Analysis				SP	Customer Service Program									
☐ FMAV	Financial Modelling for Asset Valuation			II		PP	Managerial Productivity Program									
□ iMAI	<u> </u>			II	NR		Networking & Relationship Management Program									
	PENDAP Pension Directors' Articulate Program			1		AP	Personal Effectiveness & Accountability Program									
Portfolio Portfolio Management				II	TI		Team Building Program									
□ FDHL ACADEMY				II	X-F	lan	Financial Planning for Organisational Effectiveness									
■ FFD	FDHL ACADEMY			<b>II</b>						SALES						
	FINANCIAL ANALYSIS					ASSP Advanced Selling Skills Program										
II FSA	Financial Statement Analysis					PoS Psychology of Selling										
II FNM	ů					SFS Selling Financial Services  SOES Sales & Operations Empowerment Series										
The three in the transfer of t							Sales & Operations Empowerment Series									
EXECUTIVE SCHOLAR  Franctice Scholar Program for Non-Franctica Directors					SR		Sales & Relationship Management Program									
ESPN Executive Scholar Program for Non-Executive Directors					UM	UMTPD Understanding & Marketing of Treasury Products and Derivatives 2018										
	Arrailable as Onen Brograms	Duration			F.1			.,					0.1			
	Available as Open Programs	(Days)	*Fees #'000	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Gilts Ga		4	220.00								<u> </u>			<b></b>	<b> </b>	
Articul		5	200.00										22 - 26	<b> </b>		
Risks & H		3	200.00								29 - 31			<b> </b>	LI	
■ FSA	Financial Statement Analysis	3	180.00								<u> </u>	26 - 28		<b> </b>	LI	
TRM		5	300.00 175.00					7 - 11			<u> </u>			<b></b>		
■ TMC	·	4	350.00						5 - 8					<b></b>	<b></b>	
Portfol ATM	<u> </u>	5	195.00						25 - 29	25 25				<b></b>	<b></b>	
11111		3	175.00				25 25			25 - 27				<b></b> J		
	Trade Services & Treasury Operations Program	3		0.000.11			25 - 27									
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