

## Available as INSTITUTIONAL-BASED Offerings

Course	Description	Course	Description
<b>FINANCIAL MARKETS</b>		<b>RISK MANAGEMENT &amp; AUDIT</b>	
Articulate	Fundamentals of Financial Markets	ATM	Auditing Treasury & Market Risk
BOOST	Bond Origination, Sales & Trading (with simulation)	ERM	Enterprise Risk Management
e-Noodles	Foreign Exchange & Money Markets (with simulation)	MRAP	Market Risk Appreciation Program
Gilts Game	Bond Trading, Sales & Investment (with simulation)	VaR	Trading Market Risk
Practiculate	Fundamentals of Financial Markets (with simulation)	TRM	Treasury Risk Management
StoX	Equity (with simulation)	<b>OPERATIONS &amp; INTERNAL CONTROLS</b>	
ZerocS	Money Market & Treasury Bills (with simulation)	AFID	Accounting for Financial Instruments & Derivatives
<b>CORPORATE TREASURY</b>		BAP	Basic Accounting Program
Gap & Pulse	Asset-Liability Management	BOSS	Banking Operations & Services Series
TMC	Treasury Management for Corporates	FORIC	Financial Markets Operations, Risks & Controls
ITEM	Introduction to Treasury & Financial Markets	TTP	Trade Services and Treasury Operations
Repo	Securities Lending & Repurchase Agreements	<b>PERSONAL &amp; BUSINESS DEVELOPMENT</b>	
Risks & Hedges	Interest Rate & FX Derivatives Appreciation Program	ELP	Effective Leadership Program
STR	Securities Trading & Repo	LSP	Leadership Skills Program
<b>INVESTMENT MANAGEMENT</b>		FPM	Fundamentals of Project Management
FAITs	Fundamental of Alternative Investments	MOES	Microsoft Office Empowerment Series
FIXIA	Fixed Income Investment Analysis	CSP	Customer Service Program
FMAV	Financial Modelling for Asset Valuation	MPP	Managerial Productivity Program
iMAP	Investment Managers' Articulate Program	NRMP	Networking & Relationship Management Program
PENDAP	Pension Directors' Articulate Program	PEAP	Personal Effectiveness & Accountability Program
Portfolio	Portfolio Management	TBP	Team Building Program
<b>FDHL ACADEMY</b>		X-Plan	Financial Planning for Organisational Effectiveness
FFD	FDHL ACADEMY	<b>SALES</b>	
<b>FINANCIAL ANALYSIS</b>		ASSP	Advanced Selling Skills Program
IFSA	Introduction to Financial Statement Analysis	PoS	Psychology of Selling
FNM	Finance for Non-Finance Managers	SFS	Selling Financial Services
AFSA	Advanced Financial Statement Analysis	SOES	Sales & Operations Empowerment Series
<b>EXECUTIVE SCHOLAR</b>		SRMP	Sales & Relationship Management Program
ESPN	Executive Scholar Program for Non-Executive Directors	UMTPD	Understanding & Marketing of Treasury Products and Derivatives

<b>Available as Open Programs</b>				2017											
		Duration (Days)	*Fees ₦'000	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Articulate	Fundamentals of Financial Markets	5	200.00		6 - 10								23 - 27		
Gilts Game	Bond Trading, Sales & Investment (with simulation)	4	220.00			7 - 10									
Risks & Hedges	Interest Rate & FX Derivatives Appreciation Program	3	200.00			22 - 24									
FMAV	Financial Modelling for Asset Valuation	4	300.00				25 - 28								
IFSA	Introduction to Financial Statement Analysis	3	180.00					10 - 12							
TRM	Treasury Risk Management (with Simulation)	5	300.00					22 - 26							
TMC	Treasury Management for Corporates	5	175.00						6 - 9						
Portfolio	Portfolio Management (with Simulation)	5	350.00						19 - 23						
FIXIA	Fixed Income and Investment Analysis	3	150.00							4 - 6					
ATM	Auditing Treasury & Market Risk	3	180.00							26 - 28					
FAITs	Fundamentals of Alternative Investments	3	180.00								23 - 25				
TTP	Trade Services & Treasury Operations Program	3	175.00									27 - 29			

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**Caveat** Please note that proposed timings and fees are subject to change by FDHL