



2017 PROGRAMS

Available as INSTITUTIONAL-BASED Offerings

Course	Description	Course	Description
<b>FINANCIAL MARKETS</b>		<b>RISK MANAGEMENT &amp; AUDIT</b>	
Articulate	Fundamentals of Financial Markets	ATM	Auditing Treasury & Market Risk
BOOST	Bond Origination, Sales & Trading (with simulation)	ERM	Enterprise Risk Management
e-Noodles	Foreign Exchange & Money Markets (with simulation)	MRAP	Market Risk Appreciation Program
Gilts Game	Bond Trading, Sales & Investment (with simulation)	VaR	Trading Market Risk
Practicate	Fundamentals of Financial Markets (with simulation)	<b>OPERATIONS &amp; INTERNAL CONTROLS</b>	
StoX	Equity (with simulation)	AFD	Accounting for Derivatives
ZerocS	Money Market & Treasury Bills (with simulation)	AFI	Accounting for Financial Instruments
<b>CORPORATE TREASURY</b>		ANEM	Accounting for Non-Finance Managers
Gap & Pulse	Asset-Liability Management	BOSS	Banking Operations & Services Series
TMC	Treasury Management for Corporates	FORIC	Financial Markets Operations, Risks & Controls
ITFM	Introduction to Treasury & Financial Markets	TTO	Trade Services and Treasury Operations
Repo	Securities Lending & Repurchase Agreements	<b>PERSONAL &amp; BUSINESS DEVELOPMENT</b>	
Risks & Hedges	Interest Rate & FX Derivatives	ELP	Effective Leadership Program
STR	Securities Trading & Repo	LSP	Leadership Skills Program
<b>INVESTMENT MANAGEMENT</b>		FPM	Fundamentals of Project Management
FIXA	Fixed Income Investment Analysis	MOES	Microsoft Office Empowerment Series
iMAP	Investment Managers' Articulate Program	CSP	Customer Service Program
PENDAP	Pension Directors' Articulate Program	MPP	Managerial Productivity Program
Portfolio	Portfolio Management	NRMP	Networking & Relationship Management Program
<b>FDHL ACADEMY</b>		PEAP	Personal Effectiveness & Accountability Program
FFD	FDHL ACADEMY	TBP	Team Building Program
<b>CREDIT MANAGEMENT</b>		X-Plan	Financial Planning for Organisational Effectiveness
BCEF	Basic Credit, Excel & Financial Analysis	<b>SALES</b>	
ACEF	Advanced Credit, Excel & Financial Modeling	ASSP	Advanced Selling Skills Program
<b>EXECUTIVE SCHOLAR</b>		PoS	Psychology of Selling
ESPN	Executive Scholar Program for Non-Executive Directors	SFS	Selling Financial Services
		SOES	Sales & Operations Empowerment Series
		SRMP	Sales & Relationship Management Program
		UMTPD	Understanding & Marketing of Treasury Products and Derivatives

Available as Open Programs				2017											
		Duration (Days)	*Fees ₦000	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Articulate	Fundamentals of Financial Markets	5	200.00												
Gilts Game	Bond Trading, Sales & Investment (with simulation)	5	220.00												
Gap & Pulse	Asset-Liability Management	3	275.00												
Portfolio	Portfolio Management	5	350.00												
TMC	Treasury Management for Corporates	5	175.00												
VaR	Trading Market Risk	4	350.00												
ERM	Enterprise Risk Management	3	250.00												
ATM	Auditing Treasury & Market Risk	3	195.00												

Tel: +234-1-6320113 or 6238110 Fax: 01-2701213 Web: www.fdhlgroupp.com & www.fdhlanalytics.com e-mail: info@fdhlgroupp.com

Contacts e-mail: mayowa.badejo@fdhlgroupp.com, bimpe.babatunde@fdhlgroupp.com, augustine.aghenta@fdhlgroupp.com, abdullahi.sule@fdhlgroupp.com & tayonadele@fdhlgroupp.com  
Tel: Mayowa (08029999476), Bimpe (08029999494), Austin (08029999488) & Tayo (08022902867)

Caveat Please note that proposed timings and fees are subject to change by FDHL

*Empowering in Delivering Value*  
Financial Markets ■ Organisations ■ People